

#JoinOurTeam

Trainee Equity Capital Markets DACH Region (m/w/d), München - UniCredit Graduate Program



UniCredit is a pan-European Bank with a unique service offering in Italy, Germany, Austria, and Central and Eastern Europe. Our Vision is to be the Bank for Europe's Future. Our Purpose is to Empower Communities to Progress, delivering the best-in-class products and services for all stakeholders, unlocking the potential of our people and our clients across Europe.

We serve circa 15 million clients worldwide. Our best-in-class in-house solutions, complemented with the top industry expertise of our partners, and powered by reliable digital and data capabilities, create significant value for our clients, firmly positioned at the centre of all we do. Digitalisation and our commitment to ESG principles are key enablers for our service. They help us deliver excellence to our stakeholders and create a sustainable future for our clients, our communities and our people.

At UniCredit, we have long recognised that an equitable, inclusive and diverse workforce is vital to our business and creates a more fair, inclusive and positive working environment. We believe that when Diversity, Equity and Inclusion work in harmony, great things happen: People feel respected and valued for their contributions, this directly impacts productivity and fuels creativity, innovation and diversity of thought - all of which enable us to achieve sustainable business growth and better serve everyone from clients and communities to shareholders.

What you'll be doing

Our **12-months rotation-based graduate program** offers the opportunity to work in a forward-thinking, international, and supportive environment where you can learn, grow, and thrive. It is the kickstart for your international career and gives you deep insights in the following tasks:

- Drafting and preparation of client and marketing presentations for equity capital markets transactions
- Understanding of ECM instruments such as IPOs, share placements, capital increases, convertible and exchangeable bonds, share buybacks
- Ongoing research & analysis of current capital markets developments, deal flow and preparation of respective marketing materials
- In cooperation with Advisory, working on industry analysis, competitive financial benchmarking and company valuations
- Preparation and review of transaction specific documents (marketing, due diligence materials, timetables, etc.)
- Participation in due diligence meetings and support on respective deal related sub-projects

What you'll get

#EnjoyNetworking – In your position, you will establish contacts in all areas and divisions of the bank – also international. In addition to your day-to-day job, numerous local and global events, regular get-togethers, and exciting events with the management await you.

#DesignYourWorkingLife – Digitization and flexibility shape our modern working world. Design your work routine the way it suits you best: Whether it's in the office, remote within Germany, or abroad from another EU country.

#UnlockYourPotential – With us, you design your training independently and individually: With comprehensive qualification measures, strategic and future-oriented development programs, or individual mentoring, we give your career a perspective. In addition, up to 3h/month of your working time belong to your personal development – whether design thinking, storytelling, mindfulness, or time management, you decide!

What you'll need to bring

- You are in the final stages of your master's degree in business administration, finance or economics with good/very good academic results (MBA, CFA is a plus), or you have completed your studies within the last 2 years
- Preferably prior experience in investment banking in ECM
- Ideally knowledge of ECM databases, Bloomberg and Dealogic
- Strong analytical, financial modeling, corporate finance & accounting skills
- Ability to work under pressure and deliver on-time & on-quality
- Confident and assertive conduct vis-à-vis clients & partners
- Strong team player
- Excellent MS Office skills (esp. Excel, Word & PowerPoint)
- Fluent English and German



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